



ACEPROGRAM

OVERVIEW

AFL is a market leader in developing and manufacturing fibre optic solutions for a wide variety of industries and applications. We carefully select Installer Partners that insist on the same quality of workmanship that we do at AFL. By doing so, we have built a network of AFL Certified Expert (ACE) Installers that design and install AFL fibre optic systems.

As an AFL ACE Installer, you will enjoy the confidence of designing and installing an AFL system that will fit the unique needs of each customer, as well as provide the piece of mind that an AFL Certified Site Guarantee (CSG) offers. This, coupled with individual technical support offered by AFL, will clearly differentiate you from your competition.

ACE Installers are a very important component of the Certified Site Guarantee we offer. We carefully select partners that are as stringent about quality workmanship as we are at AFL. As an ACE Installer, you can separate yourself from the competition by offering great products with the best warranty in the industry.

HIGHLIGHTS

- **Leading Edge Technology**
Better understanding of fibre technology in addition to updates of new technology development to make sure you stay ahead of your competition.
- **Single Source System Supplier**
One company to go to for all your fibre, copper and technical support needs.
- **Industry Standard 20-Year Performance Warranty**
Written around performance standards to give your customers peace of mind for the 20-year CSG of their fibre installation.
- **New Specialised Certifications**
Opportunity to achieve new accreditations.
- **Engineering Support**
An Engineer on Call to help you better understand any technical issue so you can determine the solution that best fits each customer's needs and applications.
- **Marketing Incentives**
Gain access to the power behind the AFL brand, including being listed on AFLglobal.com as an ACE Installer.
- **Rebate Program**
Earn rebates based on AFL product purchases.



www.AFLglobal.com